

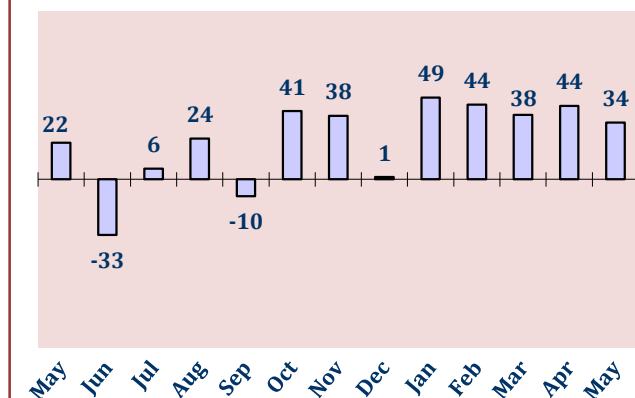
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

MAY 2013 DATA

Net Sales (EUR bn) ⁽²⁾

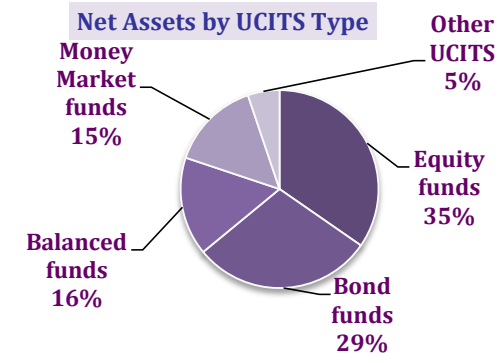
UCITS	May	April	2013
Equity	-1.4	0.7	42.9
Bond	21.3	30.4	99.3
Balanced	12.8	12.9	60.7
Other UCITS	6.3	5.4	20.2
Sub Total Long Term	39.1	49.4	223.0
Money Market	-5.4	-6.5	-15.3
Total UCITS	33.6	42.9	207.7
Non-UCITS	May	April	2013
Special	2.3	17.5	59.6
Real Estate	0.6	0.2	3.2
Other Non-UCITS	2.4	1.7	8.4
Total Non-UCITS	5.3	19.5	71.2
Grand TOTAL	38.9	62.4	278.9

UCITS Net Sales (EUR bn)



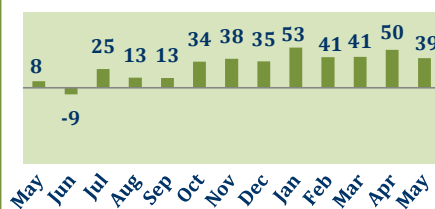
Net Assets (EUR bn) ⁽³⁾

Category	May	% change ⁽⁴⁾	end 2012
UCITS	6,813	0.5%	6,271
Non-UCITS	2,686	0.1%	2,645
Total	9,500	0.4%	8,916

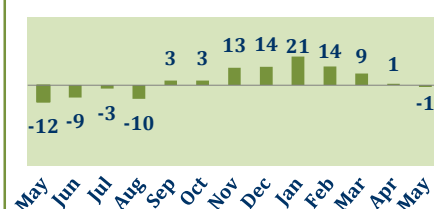


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

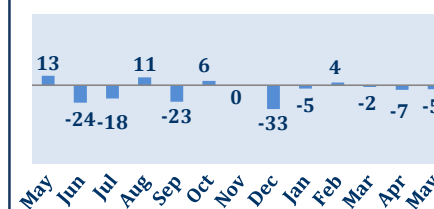
Long-term Fund Net Sales (EUR bn)



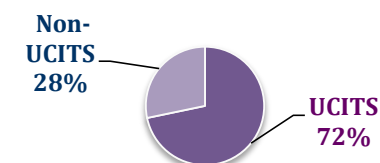
Equity Fund Net Sales (EUR bn)



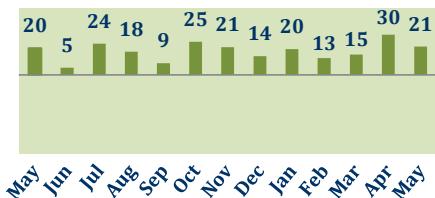
MM Fund Net Sales (EUR bn)



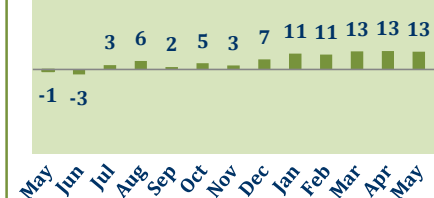
UCITS/Non-UCITS Net Assets



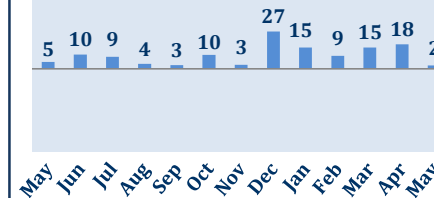
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 13
USA ⁽⁵⁾	11,765
Europe ⁽⁶⁾	9,393
Asia and Pacific	2,906
America excl. USA	2,343
World	26,534

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.